

***CIBL Inc.***  
***165 West Liberty Street, Suite 210***  
***Reno, NV 89501***  
***(775) 329-8555***

*To our shareholders:*

CIBL's assets as of September 30, 2022, consisted of:

- Cash and United States Treasury Bills investments of \$22.0 million and an investment merger limited partnership of \$1.7 million totaling \$23.7 million, or \$1,817 per share. As of September 30, 2022 and December 31, 2021, CIBL had 13,042 and 14,749 common shares outstanding, respectively.
- Ownership of Bretton Woods Telephone Company and World Surfer, Inc. providers of broadband and communication services in Northern New Hampshire.
- 10,000 shares in Solix, Inc., a private outsourcing firm that provides, among other services, Universal Service Fund ("USF") administration services to the telecommunications industry.

Revenues for the third quarter ended September 30, 2022, increased to \$518,000 from \$478,000 for the prior year, while EBITDA decreased to \$112,000 from \$152,000. We repurchased 1,707 of our common shares, 13.1% of our total shares outstanding, at an average price of \$1,830 per share.

If you have any comments or questions, we are at the above address or e-mail us at: [office@ciblinc.com](mailto:office@ciblinc.com), or visit us on our website: [ciblinc.com](http://ciblinc.com).

**CIBL, Inc. and Subsidiaries**  
**Financial Report to Shareholders**  
**September 30, 2022**

**CIBL, Inc.**

**Management's Discussion and Analysis of Financial Condition and Results of Operations**

**Forward-Looking Statements and Uncertainty of Financial Projections**

The following discussion contains certain forward-looking statements. Forward-looking statements are not based on historical information but relate to future operations, strategies, financial results or other developments. Forward-looking statements are necessarily based on estimates and assumptions that are inherently subject to significant business, financial, economic and competitive uncertainties and contingencies, many of which are beyond our control and all of which, with respect to future business decisions, are subject to change. These uncertainties and contingencies can affect actual results and could cause actual results to differ materially from those expressed in any forward-looking statements made by, or on behalf of, the Company.

**RESULTS OF OPERATIONS**

**Three Months Ended September 30, 2022, compared to 2021.**

In the third quarter of 2022 revenues rose by \$40,000 to \$518,000 from \$478,000 of the previous year.

Total operating expenses rose to \$705,000 from \$587,000. Cost of revenue rose to \$329,000 from \$258,000 primarily due to higher plant and internet costs. Corporate expenses rose to \$231,000 from \$166,000 as compared to 2021 due to higher directors fees and stockholder expense in the third quarter of 2022.

**EBITDA**

EBITDA is used by our management as a supplemental financial measure to evaluate the operating performance of our business and when viewed with our GAAP results and the accompanying reconciliations, we believe it provides a more complete understanding of factors and trends affecting our business than the GAAP results alone. We also regularly communicate our EBITDA to the shareholders through our earnings releases because it is the financial measure commonly used by analysts that cover the telecommunications industry and by our investor base to evaluate our operating performance. In addition, we routinely use EBITDA as a metric for valuing potential acquisitions. We understand that analysts and investors regularly rely on non-GAAP financial

measures, such as EBITDA, to provide a financial measure by which to compare a company's assessment of its operating performance against that of other companies in the same industry. This non-GAAP financial measure is helpful in more clearly reflecting the sales of our products and services, as well as highlighting trends in our core business that may not otherwise be apparent when relying solely on GAAP financial measures, because this non-GAAP financial measure eliminates from earnings financial items that have less bearing on our performance.

EBITDA in the third quarter of 2022 decreased by \$40,000 to \$112,000 from \$152,000 in the previous year. The decrease in EBITDA is related to an increase in costs and expenses of \$80,000 offset by higher revenues of \$40,000 during the third quarter of the previous year.

<i>(in thousands)</i>	Three Months Ended September 30,	
	2022	2021
<b>Reconciliation to net income (loss):</b>		
EBITDA	\$112	\$152
Corporate office expenses	(231)	(166)
Management fee	(31)	(31)
Interest income	100	2
Equity in income of a limited partnership investment	27	30
Depreciation and amortization	(37)	(64)
Income tax benefit	11	18
Net Loss	<u>\$(49)</u>	<u>\$(59)</u>
Shares outstanding	<u>13,042</u>	<u>15,169</u>

Interest income of \$100,000 in 2022 and \$2,000 in 2021, reflects rising interest rates on United States Treasury Bills.

Equity in income of a limited partnership investment represents CIBL's investment in a merger/arbitrage limited partnership. CIBL's share of income was \$27,000 and \$30,000 in 2022 and 2021, respectively.

The Company's effective tax rates for 2022 and 2021 were 18.3% and 23.4%, respectively.

As a net result, CIBL's operations had a net loss of \$49,000, or \$3.73 per share in 2022 as compared to a net loss of \$59,000, or \$3.87 per share in 2021.

### **Nine Months Ended September 30, 2022, compared to 2021.**

In the first nine months of 2022 revenues decreased by \$21,000 to \$1,408,000 from \$1,429,000. due to non-recurring project and sale of equipment in the second quarter of 2021 that continued in the third quarter of 2021.

Total operating expenses increased by \$86,000 to \$1,927,000 from \$1,841,000. Cost of revenue increased by \$39,000 to \$855,000 from \$816,000 primarily due to higher plant costs. Corporate expenses increased \$86,000 to \$617,000 from \$531,000 as compared to 2021 due to higher administrative fees offset by an out of period insurance adjustment that occurred in the second quarter of 2021 that was not repeated 2022.

Depreciation expense decreased by \$47,000 to \$147,000 from \$194,000 due to an increase in fully depreciated assets and lower depreciable basis.

## **EBITDA**

EBITDA is used by our management as a supplemental financial measure to evaluate the operating performance of our business and when viewed with our GAAP results and the accompanying reconciliations, we believe it provides a more complete understanding of factors and trends affecting our business than the GAAP results alone. We also regularly communicate our EBITDA to the shareholders through our earnings releases because it is the financial measure commonly used by analysts that cover the telecommunications industry and by our investor base to evaluate our operating performance. In addition, we routinely use EBITDA as a metric for valuing potential acquisitions. We understand that analysts and investors regularly rely on non-GAAP financial measures, such as EBITDA, to provide a financial measure by which to compare a company's assessment of its operating performance against that of other companies in the same industry. This non-GAAP financial measure is helpful in more clearly reflecting the sales of our products and services, as well as highlighting trends in our core business that may not otherwise be apparent when relying solely on GAAP financial measures, because this non-GAAP financial measure eliminates from earnings financial items that have less bearing on our performance.

EBITDA for the first nine months of 2022 decreased by \$68,000 to \$339,000 from \$407,000 in 2021. The decrease in EBITDA is related to an increase in costs and expenses of \$47,000 and lower revenues of \$21,000 during the nine-month period.

	Nine Months Ended	
	September 30,	
<i>(in thousands)</i>	2022	2021
<b>Reconciliation to net income (loss):</b>		
EBITDA	\$339	\$407
Corporate office expenses	(617)	(531)
Management fee	(94)	(94)
Interest income	132	6
Equity in income of a limited partnership investment	(9)	106
Other income	-	18
Depreciation and amortization	(147)	(194)
Income tax benefit	95	186
Net Loss	<u>\$(301)</u>	<u>\$(96)</u>

Interest income of \$132,000 in 2022 and \$6,000 in 2021, primarily consisted of interest from U.S. Treasury Bills and money market accounts. The increase in 2022 is due to an increase in interest rates.

Equity in income of a limited partnership investment represents CIBL's investment in a merger/arbitrage limited partnership. CIBL's share was a loss of \$9,000 in 2022 and income of \$106,000 in 2021.

The Company's tax rate for 2022 and 2021 were 24.0% and 25.8%, respectively, excluding a refund in 2021. In the first quarter of 2021 we received a \$113,000 refund from the state of New Mexico related to tax withholdings from 2012. This was reported as an income tax benefit in the consolidated income statement in 2021. In addition, in 2021 we recorded \$19,000 of interest income related to the state refund in the other income (expense) category.

As a net result, CIBL's operations had net loss of \$301,000 or \$22.59 per share in 2022 as compared to a net loss of \$96,000, or \$6.13 per share, respectively.

## **LIQUIDITY AND CAPITAL RESOURCES**

### **Working Capital**

As of September 30, 2022, CIBL had current assets of \$24.2 million and current liabilities of \$0.5 million resulting in working capital of \$23.7 million compared to \$27 million as December 31, 2021.

### **Share Repurchases and Distributions**

CIBL's Board of Directors has authorized a stock repurchase program. Since its spin-off from LICT Corporation ("LICT") on November 19, 2007, the Board has authorized the repurchase of a cumulative 9,324 shares of its common stock, of which 996 shares are remaining to be purchased. In the first nine months of 2022, 1,707 shares were repurchased, at an average price of \$1,830 per share. CIBL has repurchased 50% of its issued shares since inception of the program.

In addition to its open market repurchase programs, the Company has conducted two tender offers for its shares, purchasing a total of 4,746 shares at an average price of \$1,100 per share.

**CIBL, Inc. and Subsidiaries**  
**Consolidated Financial Statements**  
**September 30, 2022**

**CIBL, Inc. and Subsidiaries**  
Consolidated Balance Sheets (Unaudited)  
(In Thousands, Except Common Share Data)

	September 30, 2022	December 31, 2021	September 30, 2021
<b>Assets</b>			
<b>Current Assets</b>			
Cash and cash equivalents	\$1,137	\$3,179	\$2,183
United States Treasury Bills	20,903	21,998	23,999
Investment in equity method limited partnership	1,699	1,708	1,686
Accounts receivable, net of allowance of \$1	180	181	174
Prepaid expenses	13	155	1
Materials and supplies	59	59	59
Other current assets	253	188	125
<b>Total Current Assets</b>	<b>24,244</b>	<b>27,468</b>	<b>28,227</b>
Property, plant and equipment	4,305	4,289	4,633
Accumulated depreciation	(3,586)	(3,442)	(3,659)
<b>Net property, plant and equipment</b>	<b>719</b>	<b>847</b>	<b>974</b>
Goodwill	337	337	337
Other intangibles, net	54	57	58
Other investments	100	100	100
Other assets	93	93	119
<b>Total Assets</b>	<b>\$25,547</b>	<b>\$28,902</b>	<b>\$29,815</b>
<b>Liabilities and Stockholders' Equity</b>			
<b>Current Liabilities</b>			
Accounts payable and accrued expenses	\$123	\$219	\$75
Accrued liabilities	400	276	377
<b>Total Current Liabilities</b>	<b>523</b>	<b>495</b>	<b>452</b>
Deferred income taxes	101	101	157
Other liabilities	82	82	104
<b>Total Liabilities</b>	<b>706</b>	<b>678</b>	<b>713</b>
<b>Stockholders' Equity</b>			
Common stock, par value \$.01, 30,000 shares authorized; 26,115 issued; and 13,042; 14,749; and 15,169 outstanding	--	--	--
Contributed capital	5,612	5,612	5,612
Retained earnings	37,037	37,338	37,469
Treasury stock, 13,074; 11,367; and 10,947 shares at cost	(17,808)	(14,725)	(13,979)
<b>Total Stockholders' Equity</b>	<b>24,841</b>	<b>28,225</b>	<b>29,102</b>
<b>Total Liabilities and Stockholders' Equity</b>	<b>\$25,547</b>	<b>\$28,902</b>	<b>\$29,815</b>

See notes to consolidated financial statements

**CIBL, Inc. and Subsidiaries**  
Consolidated Statements of Operations (Unaudited)  
(In Thousands, Except Common Share Data)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2022	2021	2022	2021
<b>Revenue</b>				
Total Revenue	\$518	\$478	\$1,408	\$1,429
<b>Costs and expenses</b>				
Costs of revenue, excluding depreciation	329	258	855	816
General and administrative costs of operations	77	68	214	206
Corporate office expenses	231	166	617	531
Management fee	31	31	94	94
Depreciation and amortization	37	64	147	194
Total Operating expenses	705	587	1,927	1,841
Operating loss	(187)	(109)	(519)	(412)
<b>Other income (expense):</b>				
Interest income	100	2	132	6
Equity in income (loss) of limited partnership investment	27	30	(9)	106
Other				18
Total Other income	127	32	123	130
Net loss before income taxes	(60)	(77)	(396)	(282)
Income tax benefit	11	18	95	186
Net loss	\$(49)	\$(59)	\$(301)	\$(96)
Basic and diluted weighted average shares	13,121	15,265	13,325	15,656
Actual shares outstanding	13,042	15,169	13,042	15,169
<b>Earnings Per Share</b>				
Net loss	\$(3.73)	\$(3.87)	\$(22.59)	\$(6.13)

*See notes to consolidated financial statements*



**CIBL, Inc. and Subsidiaries**  
Consolidated Statements of Changes in Equity (Unaudited)  
*(In Thousands, Except Common Share Data)*

	Nine Months Ended September 30, 2022					
	Common Shares Outstanding	Common Stock	Contributed Capital	Retained Earnings	Treasury Shares	Total Equity
Balance at December 31, 2021	14,749	\$--	\$5,612	\$37,338	\$(14,725)	\$28,225
Net loss	--	--	--	(301)	--	(301)
Purchase of treasury stock	(1,707)	--	--	--	(3,083)	(3,083)
Balance at September 30, 2022	13,042	\$—	\$5,612	\$37,037	\$(17,808)	\$24,841

*See notes to consolidated financial statements*

**CIBL, Inc. and Subsidiaries**  
Consolidated Statements of Cash Flows (Unaudited)  
(In Thousands, Except Common Share Data)

	Nine Months Ended September 30,	
	2022	2021
<b>Cash Flows From (Used In) Operating Activities</b>		
Net loss	\$(301)	\$(96)
Adjustments to reconcile net loss to net cash from operating activities:		
Depreciation and amortization	147	194
Equity in loss (earnings) of limited partnership investment	9	(106)
Deferred income taxes		(61)
Changes in operating assets and liabilities		
Accounts receivable	1	62
Prepaid/accrued income taxes only	(65)	
Accounts payable and accrued expenses	28	121
Other operating assets and liabilities	143	216
Net Cash from (used in) Operating Activities	(38)	330
<b>Cash Flows From (Used In) Investing Activities</b>		
Capital expenditures	(16)	(18)
Redemption of U.S. Treasury Bills	21,998	15,000
Acquisition of U.S. Treasury Bills	(20,903)	(23,999)
Net Cash from (used in) Investing Activities	1,079	(9,017)
<b>Cash Flows Used in Financing Activities</b>		
Purchase of treasury stock	(3,083)	(1,841)
Net Cash used in Financing Activities	(3,083)	(1,841)
<b>Net Change in Cash and Cash Equivalents</b>	(2,042)	(10,528)
<b>Cash and Cash Equivalents</b>		
Beginning of year	3,179	12,711
Cash and cash equivalents at end of year	\$1,137	\$2,183
<b>Supplemental Cash Flow Information</b>		
Cash (received) for income taxes, net	\$(1)	\$(110)

*See notes to consolidated financial statements.*

## 1. **Organization**

### *New Hampshire Operations*

On December 31, 2019, CIBL, Inc. (the “Company”) completed the acquisition of operations in New Hampshire Granite (“NH”) from LICT Corporation (“LICT”), the publicly traded company that spun off CIBL in 2007. The acquired operations consist of Bretton Woods Telephone Company (“BWTC”), a Rural Local Exchange Carrier serving the Mt. Washington/Carroll, New Hampshire area, and World Surfer, Inc. (“WS”), a Competitive Local Exchange Carrier serving generally the same area.

The Company exchanged 1,000 shares of common stock for all outstanding shares of BWTC and WS. These companies are leading providers of broadband and communications services to an approximately 35 square-mile area in northern New Hampshire, including the Omni Mount Washington Hotel and Resort, The Mount Washington Cog Railway and the summit of Mount Washington, New Hampshire’s highest mountain top.

## 2. **Summary of Significant Accounting Policies**

### *Principles of Consolidation*

The accompanying financial statements included the operations of the Company and its majority owned or controlled subsidiaries, including New Hampshire Granite (“NH”). All inter-company transactions and balances have been eliminated in consolidation.

### *Regulatory Accounting*

The activities of BWTC, a wholly owned subsidiary of NH, are regulated for the interstate jurisdiction by the Federal Communications Commission (“FCC”) and the New Hampshire Public Utilities Commission for the intrastate jurisdiction. BWTC complies with the FCC Uniform System of Accounts, Part 32 of the FCC Rules and Regulations.

Where applicable, this regulated accounting recognizes the economic effects of rate regulation by recording costs and a return on investment; as such, amounts are recovered through rates authorized by regulatory authorities. Developments that could give rise to substantial modifications of regulatory accounting practices include (1) increasing competition restricting BWTC’s wireline business’ ability to establish prices to recover specific costs, or (2) significant changes in the manner in which rates are set by regulators from cost-based regulation to another form of regulation. The Company periodically reviews the applicability of regulatory accounting guidelines based on the developments in its current regulatory and competitive environments.

In 2019, BWTC adopted the FCC’s voluntary USF Alternative Connect America Cost Model (“A-CAM”) II effective January 1, 2019. BWTC’s A-CAM II revenues for the three and nine months ended of September 30, 2022 and 2021 were \$38,000 and \$44,000

and \$115,000 and \$131,000, respectively. A-CAM II revenues for BWTC, transition down \$20,000 per year through 2028.

### ***Use of Estimates***

The financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America (“U.S. GAAP”), which require management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the financial statement date, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

### ***Cash and Cash Equivalents***

The Company considers all highly liquid investments with maturities of three months or less at the date of purchase to be cash equivalents.

### ***United States Treasury Bills***

The Company considers all highly liquid investments with maturities in excess of three months, and no greater than nine months at the date of purchase, to be short-term investments.

### ***Accounts Receivable***

Trade receivables of New Hampshire (“NH”) were uncollateralized customer obligations due under normal trade terms requiring payment within 30 days from the invoice date. The receivables are non-interest bearing. Payments on trade receivables are applied to the applicable unpaid invoices. The carrying amount of the trade receivables is reduced by an amount that reflects management’s best estimate of the amounts that will not be collected.

### ***Investments in Partnership Entities, Equity Basis***

The Company accounts for its investments in partnership entities in which it does not have majority voting control but has the ability to significantly influence financial and operating policies, in accordance with the equity method, based upon information in such equity investees’ financial statements.

During 2016, the Company invested \$1,300,000 in SM Merger/Arbitrage, L.P. a merger/arbitrage limited partnership (the “Partnership”) whose primary purpose is to invest in liquidations; stub securities resulting from corporate merger, acquisition, and recapitalization activities; and risk arbitrage transactions in connection with mergers, consolidations, acquisitions, transfers of assets, tender offers, exchange offers, recapitalizations or other similar transactions. The Partnership may engage, to a lesser extent, in other investments in securities including capital structure arbitrage, matched pair trading and related trading in options. A Director of the Company, Salvatore M. Muoio is the managing member of the limited liability company which is the General Partner of the Partnership. As of September 30, 2022, December 31, 2021, and September 30, 2021, the

Company's investment was recorded at \$1,699,000, \$1,708,000, and \$1,686,000, respectively.

### ***Cost Method Investment***

The Company accounts for certain investments, listed below, using the cost method because the Company does not exercise significant influence over the management.

The Company's ownership interest in Solix, Inc. ("Solix") is accounted for using the cost method. Solix is an outsourcing firm that provides services such as USF administration services and other business process to the telecommunications industry. The carrying value of such investment as of September 30, 2022, December 31, 2021, and September 30, 2021, was \$100,000.

### ***Goodwill and Other Intangible Assets***

The Company evaluates the recoverability of goodwill and other intangible assets with indefinite lives for impairment annually, or more often, whenever events or circumstances indicate that such assets may be impaired. The Company estimates the fair value of each reporting unit based on a number of subjective factors, including: (a) appropriate weighting of valuation approaches (income approach and market approaches), (b) estimates of our future cost structure, (c) discount rates for our estimated cash flows, (d) selection of peer group companies for the market approach, (e) required level of working capital, (f) assumed terminal value and (g) time horizon of cash flow forecasts.

The impairment test for other intangible assets not subject to amortization consists of a comparison of the fair value of the intangible asset with its carrying value. If the carrying value of the intangible asset exceeds its fair value, an impairment loss is recognized in an amount equal to that excess. There were no impairment losses recorded during the three and nine months ended September 30, 2022

### ***Telecommunications Plant and Equipment***

Additions to the Telecommunications plant and equipment are recorded at cost, which includes contracted work, direct labor and materials, and allocable overheads. When units of plant and equipment are retired, sold, or otherwise disposed of in the ordinary course of business, their average book cost less net salvage is charged to accumulated depreciation. Maintenance and repair costs and the replacement and renewal of items determined to be less than units of plant and equipment are charged to expense.

### ***Depreciation***

The majority of plant and equipment are used for the wireline telephone business. Depreciation is based on the composite group remaining life method and straight-line composite rates. This methodology provides for the recognition of the cost of the remaining investment in telephone plant and equipment less anticipated positive net salvage value, over the remaining asset lives. When depreciable telephone plant is

replaced or retired, the carrying amount of such plant is deducted from the respective accounts and charged to accumulated depreciation, and no gain or loss is recognized.

### ***Fair Value Measurement***

The Company follows the authoritative guidance for fair value measurements of financial assets and financial liabilities and for fair value measurements of nonfinancial items that are recognized or disclosed at fair value in the financial statements on a recurring basis, and of nonfinancial assets and nonfinancial liabilities that are recognized or disclosed at fair value in the financial statements on a nonrecurring basis, or are presented only in disclosures. Authoritative guidance defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date and establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into three levels. Level 1 inputs are quoted prices in active markets for identical assets or liabilities. Level 2 inputs include quoted prices for similar assets and liabilities in active markets, or quoted prices for identical assets and liabilities in inactive markets. Level 3 inputs are unobservable.

The Company has two types of assets that are measured at fair value. A money market mutual fund that invests in United States Treasury Bills, included in cash and cash equivalents and United States Treasury Bills owned by the company, included in United States Treasury Bills which are all classified as Level 1 inputs, because they are valued using quoted market prices. As of September 30, 2022, December 31, 2021, and September 30, 2021, the money market mutual fund had values of \$0.8 million, \$0.7 million and \$1.0 million respectively; the US Treasury Bills had values of \$20.9 million, \$22.0 million and \$24.0 million respectively.

Cash in banks, trade accounts receivable, short-term borrowings, trade accounts payable and accrued liabilities are carried at cost, which approximates fair value due to the short-term maturity of these instruments.

### ***Impairment of Long-Lived Assets***

Long-lived assets, such as telecommunications plant, and purchased intangibles subject to amortization, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset group to estimated undiscounted future cash flows expected to be generated by the asset group. If the carrying amount of an asset group exceeds its estimated future cash flows, an impairment charge is recognized in the amount by which the carrying amount of the asset group exceeds the fair value of the asset group. There were no asset impairments recorded during the three and nine months ended September 30, 2022, and 2021.

### ***Income Taxes***

Income taxes are provided for the tax effects of transactions reported in the financial statements. Income taxes consist of taxes currently payable and those deferred due to

temporary differences between the financial reporting and tax basis of the Company's assets and liabilities, using tax rates in effect in the period in which the temporary differences are expected to reverse. The Company establishes valuation allowances relating to deferred tax assets when management concludes that it is more likely than not that the Company will not realize a benefit from the reversal of such temporary differences. The Company files a consolidated federal tax return with BWTC and WS filing separate state tax returns.

### ***Accounting for Uncertainty in Income Taxes***

The Company recognizes the effect of income tax positions only when the tax position is more likely than not to be sustained. Management is not aware of any exposure to uncertain tax positions that would require financial statement recognition or disclosure. The Company is no longer subject to federal or state income tax examinations for periods prior to the year ended December 31, 2018.

### ***Revenue Recognition***

Telephone service revenue related to New Hampshire (“NH”) operations was primarily derived from regulated local, intrastate and interstate access and USF services and recognized as services are provided.

The Company’s adopted ASCs (ASC 606) on a modified retrospective basis for its contracts with customers that had not been completed as of January 1, 2018. The Company’s customer contracts include performance obligations that are satisfied as products are delivered at a point in time over time. Under the new standard, recognizing revenue for these performance obligations is consistent with the Company’s current practice of recognizing revenue.

At contract inception, the Company assesses the goods and services to be provided to the customer and identifies the associated performance obligation. The Company considers all obligations, whether they are explicitly stated in the contract or are implied by customary business practices.

## **3. Treasury Stock**

Since it was spun-off from LICT Corporation on November 19, 2007, CIBL’s Board of Directors has increased its authorized share repurchase program up to a cumulative 9,324 shares of common stock, of which 996 shares are remaining to be purchased. During the first nine months of 2022 CIBL purchased 1,707 shares at an average price of \$1,830 per share.

In addition to its open-market repurchase programs, the Company has conducted two tender offers for its shares, purchasing a total of 4,746 shares at an average price of \$1,100 per share.

**4. Benefit for Income Taxes**

In the first quarter of 2021 we received a \$113,000 refund from the state of New Mexico related to tax withholdings from 2012.

**5. Concentration of Risk**

*Credit Risk*

Financial instruments which potentially subject the Company to concentrations of credit risk consist principally of cash and cash equivalents and the note receivable. The Company's cash and cash equivalents may at times exceed federally insured amounts.

**6. Related Party Transactions (Not Disclosed Elsewhere)**

LICT Corporation, an affiliate, provided administrative and management services to CIBL's continuing operations through June 30, 2022. As compensation for these services, LICT received fees of \$63,000 for the six months ended June 30, 2022 and \$31,000 and \$94,000 for the three months and nine months ended September 30, 2021, respectively.

As of September 30, 2022, December 31, 2021, and September 30, 2021, cash and short-term investments of \$0.8 million, \$0.7 million and \$1.0 million respectively, were invested in a United States Treasury money market fund for which affiliates of one of the Company's Directors serve as investment managers.

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